



# Career Plan At-A-Glance

	Discount When Placing Order	Level 1 Business Building Bonus	Level 2 Business Building Bonus	TL Personal Sales Bonus	Team Leader (TL) Personal Sales Bonus	First Generation Sales Volume Bonus	Second Generation Leadership Bonus	Second Generation Leadership Bonus
<b>Tea Consultant</b>	25%	5%	3%	4%				
1. Submit a completed and signed Tea Consultant Agreement. 2. Purchase a <b>Starter Kit</b> . 3. 25% <b>Discount When Placing Orders</b> . Once you sell over \$850 in a calendar month you receive 5% <b>PSB</b> . 4. Sponsor 1 Consultant to receive the <b>Level 1 Business Building Bonus</b> . Sponsor 2 or more Consultants to receive the <b>Level 2 Business Building Bonus</b> . 5. <b>Business Building Bonus</b> is a percentage on your Consultants' sales, which you will receive as long as you are <b>Bonus Qualified</b> monthly. 6. To be <b>Bonus Qualified</b> as a Consultant, you must have personal sales of \$250 a month.. 7. In order to stay active as a <b>Consultant</b> you must sell \$500 every rolling six month period.								
<b>Team Leader</b>	25%			4%	10%	5%		
1. Must have <b>Team Leader PSV</b> of \$850 per month in order to be <b>TL Bonus Qualified</b> (two consecutive months). 2. Must have personally sponsored at least 3 Consultants. 3. Must have central team retail sales of \$3,500 or more for two consecutive months.								
<b>Senior Team Leader</b>	25%			4%	10%	5%	6%	
1. Same requirements as a <b>Team Leader</b> plus: 2. Have one <b>Team Leader</b> qualified <b>First Generation Promote-out Leader</b> for the month.								
<b>Director</b>	25%			4%	10%	5%	6%	3%
1. Same requirements as a <b>Team Leader</b> plus: 2. Have two <b>Team Leader</b> qualified <b>First Generation Promote-out Leaders</b> for the month.								
<b>Star Director (\$1000 cash bonus)</b>	25%			4%	10%	5%	6%	3%
1. Same requirements as a <b>Team Leader</b> plus: 2. Have four <b>Team Leader</b> qualified <b>First Generation Promote-out Leaders</b> for the month. 3. Must have \$50,000 in <b>Total Organization Downline Sales</b> per month.								
<b>Senior Star Director (\$2,000 cash bonus)</b>	25%			4%	10%	5%	6%	3%
1. Same requirements as a <b>Team Leader</b> plus: 2. Have six or more <b>Team Leader</b> qualified <b>First Generation Promote-out Leaders</b> for the month. 3. Must have \$90,000 in <b>Total Organization Downline Sales</b> per month.								

\* Percentages shown reflect the maximum compensation. Please see the official written compensation plan for details.